

Awani Capital

Rooted in expertise. Grounded in partnership. Driven by results.

OVERVIEW

Awani Capital Management, LP (“Awani Capital” or the “Firm”) is a private equity firm investing in leading North American middle-market companies operating in essential business and industrial services sectors.

The Firm’s investment philosophy is centered on utilizing the four primary vectors of value enhancement talent and governance, organic growth, operational improvements, and add-on acquisitions – complemented by authentic partnership (the “Awani Impact”) to create strong, resilient platforms of scale.

Our Investment Partners have over 70+ years of combined private equity experience, investing across business and industrial services sectors. We have deep sector knowledge, which allows us to move quickly, evaluate deals efficiently, and be a value-added partner to founders and management teams through their critical phases of growth.

INVESTMENT CRITERIA

\$50 – \$500M

Enterprise Value

\$5M+

EBITDA

\$25 – \$100M

Equity Investment

North America

Geography

TARGET SECTORS



Environmental & Infrastructure Services



Maintenance, Repair & Operations (MRO) Services



Facility & Residential Services



Tech-Enabled Services



Food Processing & Distribution



Transportation & Logistics

OUR KEY DIFFERENTIATORS

Deep Industry Experience

Data-Driven Insights

Disciplined Buy-and-Build Strategy

Hands-on Value Creation

Enhanced Operational Rigor

Collaborative Partners

COMPANY CHARACTERISTICS

- ✓ Essential Service(s)
- ✓ Recurring or Repeat Revenues
- ✓ Scalable Margin Profile
- ✓ High Switching Costs
- ✓ Low Capital Intensity
- ✓ Technology-Enablement Ready

DEAL TYPES

- Control Investments Primarily
- Leveraged Buyouts
- Recapitalizations
- Growth Equity Infusions
- Strategic Add-on Acquisitions

OUR TEAM

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